Regular Funding Programme 2018-21 Application Guidance





Alternative Formats

Creative Scotland is committed to offering clear and accessible application processes and programmes that are open to everyone. On request this information is available in alternative formats including translations. We offer access support to disabled applicants, tailored to individual requests. Support includes Sign Language Interpreters for meetings and scribing support for dyslexic applicants. The Equalities Team can offer additional one-to-one support to applicants with access requirements. Please note we will accept applications and supporting materials which are written in English, Gaelic or Scots.

If you have any general enquiries about the application process, Guidance or Application Form, please contact our Enquiries Service:

Email: enquiries@creativescotland.com

Telephone: **0845 603 6000**

Lines are open 10am-12pm and 2-4pm, Mon – Fri, and voicemail outwith these hours. If you want us to call you back, then send us a message with your number and we'll arrange a time to call you.

Web: You can send us a message via the Creative Scotland website

Twitter: Get in touch creativescots

Facebook: We are at www.facebook.com/CreativeScotland

If you are a deaf BSL user, you can access our services with the Contact Scotland-BSL programme. Go to **www.contactscotland-bsl.org/public** for more information.

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Section 1: Introduction

Regular Funding is one of Creative Scotland's three main routes to this funding, sitting alongside the **Open Project Fund** and **Targeted Funds**. For more information on these funds, visit **our website**.

This is the second round of Regular Funding from Creative Scotland and will provide funding for a network of organisations from April 2018 to March 2021. This guidance will take you through:

- what Regular Funding is
- what we're looking for from a Regularly Funded Organisation (RFO)
- the assessment criteria and how to apply
- the support available to help you prepare your application, and
- how the decision-making process works

This guidance, when read in conjunction with the supporting appendices and any applicable links to further information on our website, provides all the information you will need to apply for Regular Funding and should be read prior to completing your application. We recommend that you read **Creative Scotland's 10-year plan** to give you the context of our aims, ambitions and connecting themes.

What is Regular Funding?

Regular Funding is one of Creative Scotland's three routes to funding for arts, screen and creative organisations. This funding can be used to help support core costs for the organisation including staffing, costs for creating new work, support for a wide range of programme activity, and costs to help the organisation strengthen itself through change and business development.

Regularly Funded Organisations (RFOs) are part of Scotland's cultural sector and are significant contributors to society – culturally, socially and economically. They are a network of organisations across Scotland that individually and collectively help to deliver Creative Scotland's ambitions, connecting themes and strategic priorities. You can see the current list of RFOs for 2015-18 on **our website**.

We expect to receive applications from a variety of organisations, some of which will be delivering directly to audiences and some which support the development of the arts, screen and creative industries through working with individual practitioners and organisations. For those network or sector development organisations, we understand and accept that the relevant 'audience' may include professionals, practitioners and peers.

Successful applicants will be funded to undertake the activities set against Creative Scotland funding contained within their agreed three year Business Plan. As a consequence of overall budget pressures, RFOs **will not** be eligible to receive support through **Open Project Funding** in the future, but may be eligible for some **Targeted Funds**. Information about whether or not RFOs are eligible will be included in the funding guidelines for each Targeted Fund.

For some organisations our other funding programmes, including the Open Project Fund which provides flexible project-based funding, may be a more appropriate form of support than Regular Funding.

Current context

Financial

This round of Regular Funding comes at a time when Creative Scotland, like many other public bodies, is expecting its budgets to reduce and come under pressure in the next few years. As a consequence we may fund fewer organisations in future.

We do not know at this stage what future Regular Funding budgets will be, however we have decided to open for applications now to enable enough time for the application, assessment and decision-making process. We will not make final decisions prior to receiving budget confirmation from the Scottish Government – currently expected in Autumn 2017.

We are asking applicants to submit three-year Business Plans covering the period April 2018 to March 2021 in order to fully understand organisations and their ambitions and to help with our own forward planning. Business Plans for a period shorter than three years will not be eligible for support through the Regular Funding programme. Applicants should be aware that we expect demand for Regular Funding will greatly outstrip available funding and we will not be able to support every application.

Funding Agreements for each year will be subject to variation depending on our budget settlements which are currently delivered on an annual basis. Any annual or in-year cuts may be passed on to all organisations receiving Regular Funding.

Resilience and sustainability

We will seek to fund organisations which deliver artistic and creative quality with skilled, strong, effective and connected leadership able to deliver excellence and generate high quality public engagement. In a challenging budget context, we encourage organisations to innovate to build resilience and help ensure future sustainability. Applicants should reflect on their current organisational models and focus on consolidating and protecting their core strengths, both through their own delivery and through working in partnership with others.

The criteria in the guidance and application form are shaped by this context and drawn from Creative Scotland's ambitions, connecting themes and strategies. Demonstrating how you will meet these criteria will enable us to understand the contribution that your organisation will make to the delivery of the 10-year plan within this changing environment.

Section 2: What is expected from Regularly Funded Organisations (RFOs)

This section is provided to help you understand more about what is expected of RFOs and help you decide if it is right for you to apply for Regular Funding at this time. Being an RFO requires you to strive for best practice within your field and carries significant reporting requirements as follows:

Vision and Purpose

All RFOs are expected to have a clearly defined vision and purpose that expresses why the organisation exists, what it plans to achieve and who benefits from its activity. Across the network of RFOs we expect to fund a wide variety of organisations which deliver a wide range of artistic and creative work for and with people across Scotland.

Contribution to our Ambitions

All RFOs will make a strong contribution towards delivering the outcomes of Creative Scotland's ambitions, focussed on Excellence and Experimentation and Access and Enjoying Creative Experiences, as set out in Creative Scotland's 10-year plan. We welcome contributions to the other three ambitions (which focus on Place; Skills and Leadership; and International) as relevant. We do not expect all RFOs to deliver equal emphasis across all five ambitions.

Contribution to our Connecting Themes

RFOs are expected to embed each of our four connecting themes across their organisation and its work. These are: Equalities, Diversity and Inclusion; Creative Learning; Digital; and Environment. Organisations should clearly outline how their work will help deliver the outcomes set against each of the connecting themes in their Business Plans.

Contribution to the development of the sector

The network of RFOs should demonstrate how well they contribute to overall sector developments in relevant art forms or areas of creative practice. Examples of this could include an organisation's role in delivering:

- high quality art form or creative development
- professional development programmes
- socially inclusive artistic or creative programmes
- imaginative creative learning programmes
- new collaborative business models designed to generate more efficient working methods
- innovative partnerships across the cultural, wider public, voluntary and private sectors

Commitment to fair pay for artists, creative practioners and staff

We expect all funded organisations to pay industry standard rates when paying artists and creative practitioners, and to support paying a Living Wage for staff employed by the organisation. For more information see our **Guidance on Industry Standards**.

Governance, management and leadership

Organisations must have effective governance and management systems in place, including appropriate controls and strong committed leadership. Management structures should be clearly defined, robust and fit for purpose, including demonstrating that Board members (where applicable) and Senior Staff are suitably qualified and/or have appropriate experience. We expect work programmes to be clearly set out, with responsibility for each area of work identified, including relevant delivery by any partner organisations. We are also interested in what measures have been put in place to ensure that partnerships can thrive.

Artistic visions of organisations are unlikely to be achieved in the absence of sound management and good governance. For guidance on current good practice, our guide *Care, Diligence and Skill* which is currently being updated and will be available on our website in late 2016.

Financial health

Organisations should have appropriate audit and financial controls in place. Organisations should also be able to evidence a track record of attracting income from sources other than Creative Scotland, and demonstrate that they have plans in place to maintain the organisation in good financial health across the funding period 2018-21.

Equalities, Diversity and Inclusion (EDI)

Organisations should clearly demonstrate a commitment to EDI across their structure and work. This should include the diversity of Boards (where the organisation has a Board), leadership and governance, staff and volunteers, artistic and creative programmes of work. We also require a positive commitment to diversifying engagement with audiences and participants. Funded organisations will be required to provide an Equalities, Diversity and Inclusion Action Plan or state their commitment to developing one by March 2019.

Reporting requirements

RFOs are required to provide substantial statistical data on an annual basis, covering a number of areas including employment, finance, environment, EDI, audience demographics and activities delivered. For reference, the current Annual Statistical Survey for RFOs can be downloaded as an Excel file from **our website**. Please note that we are continuing to look at ways to monitor the benefits delivered through the work of RFOs and will expect the network to work with us to implement any changes to annual monitoring, as appropriate. RFOs should also provide quarterly updates for their Lead Officer, share all Board and Committee Papers, and invite their Lead Officer to experience and review their work and observe Board meetings.

Section 3: How to apply

Regular Funding process and timeline at a glance

November 2016:

Guidelines and Application Form published

December 2016 - February 2017:

Information Sessions (please see Section 6 for further details)

16 January 2017:

Regular Funding opens for applications

3 April 2017:

Deadline for applications

April 2017:

Stage 1: Checking for eligibility and completeness

May - July 2017:

Stage 2: Specialist officer assessments;

Stage 3: Specialist team discussions

July - September 2017:

Stage 4: Scenario Planning/Balancing the Network

Autumn/Winter 2017:

Stage 5: Approval by Creative Scotland's Board

Stage 6: Announcement of decisions

Announcement of the awards will follow the announcement of the 2018/19 budget by the Scottish Government.

We anticipate that this will be between October and December 2017.

What do you need to submit?

You are required to provide the following three parts to your application:

Part 1: A three year Business Plan

Part 2: A completed application form

Part 3: All relevant supporting documents from the Document Checklist on page 4 of the application form

You must submit the materials outlined above and ensure that your application form is **complete**, **signed and submitted** by the deadline of 3 April 2017. We will not accept late or incomplete applications.

It is your responsibility to ensure that you have submitted everything required and to ensure that all information is accurate, especially that all figures across your application form, budget and financial pro-forma match. Failure to do so may impact on the eligibility of your application or its progression to assessment.

Who can apply?

The following types of organisations can apply:

Registered Charities Registered charities and other non-profit making organisations

based in Scotland and undertaking activity related to the arts, screen

and creative industries.

Artists' Groups As long as you already have an appropriate management structure

in place, a written constitution that clearly demonstrates that you are a not-for-profit organisation, and have dedicated UK banking

arrangements.

Companies Limited

by Guarantee

You should clearly demonstrate that your programme of work will promote the public good and will not be solely for private or

commercial gain.

Consortia One of the organisations must take the lead and assume

responsibility for managing the application and any funding award made. Once we have made an award, you cannot change the lead organisation to which the funding has been paid without the prior

written consent of Creative Scotland.

All consortia that are successful in applying for funding must provide

a legally binding partnership agreement.

Cultural and Leisure Trusts and Local

Authorities

Organisations that manage venues or deliver services in the arts, screen or creative industries in Scotland on behalf of Local

Authorities.

Cultural and Leisure Trusts, and Local Authorities, must demonstrate

in their application that the funding they are applying for is additional and not a substitution for their own resources.

Community Interest Companies

CICs must be registered at Companies House and we would expect to see provisions in the articles or memorandum of association that

prohibits the distribution of profits or other assets.

Who cannot apply?

You will not be eligible to apply for funding if:

- You are applying for activities that are not directly related to the arts, screen or creative industries
- You are applying for funding for activities that do not mainly benefit artists, creative practitioners, audiences or participants in Scotland
- You do not have a registered address within Scotland other than in exceptional circumstances when you deliver a clearly demonstrated benefit to the people of Scotland (e.g. an organisation which has a UK wide remit and a dedicated Scotlish office, but the main registered address is outside Scotland)
- You are a Company limited by shares the only exception to this is where it can be proven that any profits cannot be paid to shareholders
- Your organisational structure allows you to pay any profits made to members or shareholders or you are applying for funding for activities that are aimed at making a profit to be distributed to members or shareholders

Please note – Regular Funding is only open to constituted organisations. Applications are not accepted from individuals or unconstituted groups

How much can you apply for?

The minimum amount you can apply for through Regular Funding will be **£150k** over three years per organisation/consortium. There is no maximum amount, but given the limited resources likely to be available, please be realistic about the amount you are requesting from Creative Scotland. The budget may comprise a mixture of Scottish Government and National Lottery funding.

When can you apply?

- We will accept applications from 16 January until 3 April 2017.
- A copy of your three year Business Plan, completed application form, and relevant documents from the document checklist must be submitted in one batch by email no later than 3 April 2017 to: regularfunding@creativescotland.com

On submission you will receive an email notification of receipt. We will not accept late applications.

Section 4: Application Criteria and Guidance

This section outlines our criteria for Regular Funding, and helps explain what we are looking for in your application. Please read this section in conjunction with the application form and appendices.

What are the key criteria for Regular Funding?

We will assess your application against the following criteria:

- 1. How well you contribute to the Ambitions particularly our Ambitions for Excellence and Experimentation, and Access and Enjoying Creative Experiences.
- 2. How embedded the Connecting Themes Equalities, Diversity and Inclusion, Creative Learning, Digital and Environment are in your plans
- 3. Your track record and the quality of your work
- 4. How well you approach:

Contributing to the development of the sector and other policy areas

Governance and management

Paying artists, creative practitioners and staff

Ensuring financial health

How will you show us that you meet our criteria?

The main focus of the application and our assessment process will be on the information you supply in your Business Plan and we encourage you to take the time to present a clear, considered and detailed plan for the three years of the funding programme.

The application form is designed to enable you to give us a brief summary, with specific questions asking you to explain how you meet the criteria.

When answering the questions in the application form, please ensure that you **signpost the** relevant pages in your Business Plan or documents from the Document Checklist where we can find the detailed evidence.

Part 1 - Business Plan

Whilst we expect that you will already have a Business Plan, there are specific elements which we require you to include, such as information about your planned programme of work, your financial plans and management, your governance and your commitment to things such as Fair Pay for artists and creative practitioners. Please read our guidance on the detailed information we want to see in your Business Plan, in **Appendix 1.**

Part 2 - Application Form

This section sets out what we are looking for in each section or question of the application form.

Regular Funding specific questions

Each answer in this section should clearly reference the specific relevant section(s) in your Business Plan where further details are set out. We will use the evidence which you point to in your Business Plan and documents from the Document Checklist to assess how well you have met each criteria.

Question 1. Please describe what your unique contribution will be to the art form(s) or creative area(s) in which you work. Please also outline how your organisation's work will also contribute to your sector as a whole?

We are seeking to understand how different organisations contribute in different ways to their sector. Your answers should clearly outline what your organisation's contribution is and the activity which will deliver that contribution. Examples of this could include:

- art form or creative development
- exploring and implementing cooperative and collaborative models that create efficient working methods
- delivery of programmes that are shaped by communities
- delivery of professional development programmes.

Question 2. Only if applicable, please outline how your organisation's work will contribute to any areas outwith your sector.

Please only answer this question if it is applicable to your organisation's work. If it does not apply, please state N/A in the application form.

We are looking for anything which your organisation delivers that contributes to wider society, such as education, health, the environment or justice. An example may be that you are working with partners outwith the arts, screen and creative industries sectors, or delivering in different settings, not associated with your sector.

Question 3. Please outline any research, evaluation or consultation you have undertaken to inform the creation of your plans.

We are interested in finding out what, if any, evidence you have used to inform the development of your Business Plan and whether or not you have consulted with others in the development of your work.

Question 4a and b: Contribution to Ambitions

When applying for Regular Funding you are required to demonstrate how you will meet the first two Ambitions of the five Ambitions set out in Creative Scotland's 10-year plan: *Unlocking Potential, Embracing Ambition*. If applicable, you can then choose to outline how you will contribute to any or all of the remaining three Ambitions.

The ambitions are:

Ambition 1 – Excellence and experimentation across the arts, screen and creative industries is recognised and valued (required)

Ambition 2 – Everyone can access and enjoy artistic and creative experiences (required)

Ambition 3 – Places and quality of life are transformed through imagination, ambition and an understanding of the potential of creativity (optional)

Ambition 4 – Ideas are brought to life by a diverse, skilled and connected leadership and workforce (optional)

Ambition 5 - Scotland is a distinctive creative nation connected to the world (optional)

Clicking on each Ambition above will take you to a summary of the priorities and outcomes for each, on our website. You should use the sections under each ambition headed "What does success look like" to answer this question. We do not expect you to address every outcome under each ambition you will contribute to. Please select and clearly highlight which of the outcomes you will be addressing through your work and then signpost to the detail in your Business Plan.

Question 5: Contribution to connecting themes

You must demonstrate how you will contribute to each of the connecting themes. Separate guidance has been provided for each of the connecting themes in **Appendix 3** which sets out the outcomes and criteria that you must meet.

The connecting themes are:

- Equalities, Diversity and Inclusion
- · Creative Learning
- Digital
- Environment

Data

The final section of the application form asks you to provide us with data and information about your proposed programme of work. This will help us understand the planned focus and reach of your work and assist us in creating a balanced network of organisations across Scotland.

Equalities, Diversity and Inclusion data

By 'specific focus' through your programming we mean projects or productions where these groups or their culture(s) are central to the content of work, rather than simply instances where people from these groups were involved.

Further information and definitions about each of the groups can be found on the **Equality and Human Rights Commission** website.

Looked after children and young people are as defined by the Children (Scotland) Act 1995) and care leavers as defined by the Children and Young People (Scotland) Act 2014. For more detail visit the **Scottish Government** website.

Projected engagement figures

Please give your best estimate for each of the applicable categories. Only give us figures for the categories which apply to the work which you will be undertaking. If it does not apply, simply write N/A.

Please do not assume that high numbers will mean a stronger application. It is the quality of the experience, as well as the number of people engaged, that we will consider in our assessment.

Reach and Delivery

These questions are being asked so that we can understand the national or international reach of your organisation. In this section, we are also asking you to list the Local Authority areas that you propose to directly work in.

The focus of your work

We are asking you to give us your best estimate about how much of your work will focus on each of the categories listed. Please cross the box with the nearest estimation of the proportion of your work in each of these areas. It will not be detrimental to your application if you are not delivering across all of these categories.

Part 3 - Document Checklist

Please use the document checklist on page 4 of the application form to submit the following. To see details of the formats we would like to receive the information in, go to: www.creativescotland.com/funding/preferred-formats

Evidence of the quality of your work

We are looking for examples that show the quality of your work. Due to the varied nature of activity carried out across art forms, creative areas and in a range of different settings 'work' can mean:

- the direct production and presentation of artistic or creative work for public audiences
- creative approaches and activity that supports the development of the sector, which may be aimed at specific audiences such as participants or professional peers

Examples of the quality of your artistic or creative work can be provided through a combination of the following. Please provide examples from the last three years that will enable you to demonstrate a track record and to highlight recent work:

- web links to examples of your work online (up to three)
- short letters or extracts from reports or correspondence that endorse the quality of your work; ideally these should be from impartial sources outwith your organisation (up to two)
- responses to your work from audiences or participants; these may be drawn from feedback relating to particular artistic productions and/or from your evaluation of particular creative activity (up to two)
- independently published critical writing about your work and its engagement with audiences or participants (up to two articles, features or reviews).

Organisations currently receiving Regular Funding should note that this evidence cannot include any Reviews which have been completed as part of Creative Scotland's Artistic and Creative Review Framework. This is to ensure a fair and consistent process for all applicants.

Equalities, Diversity and Inclusion

Please provide a copy of:

- Your Equal Opportunities Policy
- Your Equalities, Diversity and Inclusion Action Plan or a clear statement to developing a plan by March 2019. See the EDI Action Plan Toolkit for guidance about what will need to be included in your action plan
- Your Child Protection Policy or Protection of Vulnerable Adults Policy. This is **optional** and should only be submitted if you will be working with children and young people or vulnerable adults. See **Creating Safety** for guidance about creating a Child Protection Policy

Financial

Please provide a copy of:

- Your budget for April 2018 March 2021, showing each financial year separately with accompanying narrative in the financial section of your Business Plan
- A completed financial pro-forma.
 We have provided a financial pro-forma for you to record the information we require (see Appendix 2). Please complete both the "income/expenditure" and "cash-flow" tabs on the pro-forma.

- Your statutory accounts: For Companies (including Community Interest Companies (CICs)) this should be the latest annual reports and accounts that you have filed at Companies House or, if a Scottish Charitable Incorporated Organisation (SCIO), are filed with OSCR.
 - Your most recent management accounts if you have them. These do not need to be prepared especially for us.
- for Consortia and Artist's Groups if you are not a legally constituted partnership, then ideally, every partner should submit their accounts according to the financial section above. At the very least, the lead organisation should submit their accounts.

Governance

- Your current memorandum and articles of association and your constitution or equivalent legal documentation
- For an existing consortium, including Artist Groups, applicants must provide a copy of their legally binding partnership agreement and letters of commitment from all members
- For a proposed consortium, applicants must provide letters of commitment from all members.
 A legally binding partnership agreement will only be required if a formal offer of award is made by Creative Scotland

How will we assess your application?

We will assess your application using the information provided in Parts 1, 2 and 3 of your application form. We will also draw on our knowledge of other funding support which you may have received from Creative Scotland, comments from Specialist Teams within Creative Scotland and, where relevant, comments from external partners, such as Local Authorities, to inform our decision making.

Contribution to the development of the sector and other policy areas

We will use your answers to questions 1 and 2 and the information in the relevant sections of your Business Plan to assess this. We will be looking for a clearly set out contribution to your art form or creative area, to the sector as a whole and beyond, as appropriate. We will be looking for clear evidence that you are contributing at a level which strategically supports the development of the art form, creative area and sector as a whole.

Contribution to Ambitions

We will use your answers to questions 4a and 4b in the application form and the relevant information you signpost us to in your Business Plan. We do not expect individual organisations to focus equally on every outcome under each Ambition, however our final funding decisions will reflect our commitment to ensuring that there is a good spread and balance across the overall RFO network. You will therefore be assessed on how well you meet the outcomes which you have selected.

Contribution to Connecting Themes

We will use your answers to question 5 and the relevant information which you signpost us to in your Business Plan. You will be assessed on how well you meet the criteria for each Connecting Theme. We do not expect every organisation to deliver equally well across all Connecting Themes, but you should tell us how you will meet the criteria, both through what you are currently delivering and your plans for any future development.

Quality of your work

We will assess the quality of your artistic and/or creative work by considering the examples you have provided, your proposed work programme, and evidence you have presented in your Business Plan. We will seek to understand these in relation to the level of relative risk involved in planning, programming, and delivering the work.

Track record

We will assess your track record based on information you have supplied in your Business Plan and examples of previous work, and consider if you have the experience to deliver the programme of work outlined in your application.

Governance, management and leadership

We will use the current memorandum and articles of association and your constitution or equivalent legal documentation, details of your Board (where applicable) and Senior Leadership and information contained under the "Governance and Leadership" and "Delivery and Management" sections in your Business Plan. We will also assess whether your overall work programme is realistic and deliverable and take into account information which you have included in your Risk Assessment, including the SWOT analysis done as part of your Business Plan.

We are looking for a robust organisational management structure, with diverse and appropriately experienced people in place, both at Board and Senior Leadership level. Roles and responsibilities should be clearly outlined for the delivery of each aspect of work. Clear management structures should be in place for delivery of the programme of work, financial management and reporting.

Commitment to fair pay for artists, creative practitioners and staff

For this, we will use the information in your budgets and Business Plan. Creative Scotland is committed, through any activities we support, to ensure that artists and those professionals working in the creative community are paid fairly and appropriately for their time and effort. We would therefore ask that all organisations seeking Regular Funding be clear about the costs you allocate in your budgets for paying the people involved in delivering your work.

When working with artists and creative professionals, we would encourage applicants to reference relevant industry standards on rates of remuneration – such as those outlined by the Musicians Union, the Scottish Artists Union, EQUITY, BECTU, or the Writers Guild. For more information see our **Guidance on Industry Standards**. With regards to your own staff, as a minimum, we would expect all RFOs to commit to pay a Living Wage, according to the Living Wage Foundation, to all core workers.

We would encourage all organisations to provide pay policies or clear statements that describe how they aim to support and ensure fair pay for artists, creative practitioners staff and other creative professionals they work with.

Financial health

We will use your financial pro-forma, budget and financial management section in your Business Plan to assess this. We will also use information which is contained within your Risk Assessment and SWOT analysis and information about how you will financially manage your organisation.

As a public funder we have to check that applicant organisations will be in reasonable financial health for the proposed period of funding.

We will look at:

- Income and cost trends
- Restricted and unrestricted reserves levels
- Cash levels
- Levels of deficit or surplus
- Other items that may affect financial sustainability

We will look at these in conjunction with your supplied accounts and will assess your organisation in terms of its financial sustainability risk as high, medium or low.

The financial pro forma is not a replacement for the budget section of your Business Plan but is a standardised way for us to assess each organisation's financial health. We will check that the financial pro-forma and the Business Plan financial information agree so that we have a joined-up view of your organisation's plans, how much it will cost, how it is likely to be funded and its likely financial health over the whole proposed period of funding 2018-21. We will also consider how you have planned your income and expenditure for this funding period alongside your management accounts for this current year (where relevant). We do not have a required reserves policy, as it will be specific to the circumstances of your organisation however, many organisations recognise the benefits of building reserves to help improve their overall resilience.

Section 5: Decision making process

This section sets out each stage of the assessment and decision making process, who will be involved in each stage and what will happen.

Stage 1: Checking for eligibility and completeness

Once your application has been submitted, our funding team will check applications for eligibility and completeness, and log them onto our system. It is important that either the Lead Contact or the Secondary Contact are available during this period, as further information or clarification may be required.

Please note it is your responsibility to ensure that you submit all required material listed in the 'What do you need to submit' in Section 3 of this guidance. Please use the document checklist in your application form to help you do this.

At this stage, if your application is not found to meet the eligibility criteria for Regular Funding, it will not be assessed. You will be notified of this, and the reasons why, by email.

Applications submitted without all the required materials and documents will be considered incomplete and ineligible to proceed. In this case you will be notified by email that your application is incomplete. You will be given a fixed period to submit the missing materials. If you fail to submit the requested material within the timeframe specified, your application will be considered ineligible and will not be assessed.

Stage 2: Specialism Officer assessments

All complete and eligible applications will be assessed by specialist Creative Scotland Officers.

We will only contact you during this stage if we need clarification on any of the information you have provided. We will not seek any new or additional information. Please note it is still possible at this stage that an application can be found to be ineligible. If this is the case, we will notify you of this decision, and the reasons why, by email.

We may share the information in your application with the Local Authority in which you are based, or are planning to work in, and ask for their comment, especially if you are expecting financial support from them.

Stage 3: Specialism Team discussions

The third stage will be undertaken by Specialism Teams within Creative Scotland responsible for each art form or creative area. They will take into account: the Business Plan, application form and supporting materials; Stage 2 assessments of individual applications; our knowledge and expertise, Creative Scotland strategies and sector reviews. We will consider applications on their own merit and within the strategic context of their art form or creative area. Some applications may have been assessed as not having sufficiently met the criteria and would not be expected to progress beyond this stage. Those which have been assessed as meeting the criteria will be discussed by Specialism Teams who will then make recommendations about which applications should be prioritised at this stage.

Stage 4: Scenario Planning/Balancing the Network

Creative Scotland's Leadership Team and Specialism Leads will be involved in this stage. We will consider all recommended applications from Stage 3 holistically and, from the anticipated budget available, select organisations which will cover the broadest network across sectors, specialisms, and geographic areas.

Our aim in balancing the network will be to establish the best possible range and mix of organisations able to contribute to the delivery of our published 10-year plan, Ambitions and Connecting Themes. To achieve this we will use our knowledge, expertise and professional judgement based on an overview of Scotland, the sectors and applications before us. We will also take into consideration the following:

- **Diversity** The network of RFOs must reflect the diversity of contemporary Scotland. Our unique history provides us with a range of rich and diverse cultures and communities. We want to create the conditions in which a breadth and range of artistic and creative experiences are available to everyone
- Range of art forms, creative areas and roles We want to support a range of art forms and creative practices. Some organisations may not directly produce or present art or creative work, but they play strategic roles (for example supporting professional development, development of audiences, markets or opportunities.)
- **Size and type** We want to support a mix of sizes and types of organisations. This includes a mix of large and small organisations which support art forms or creative practices, including those which pioneer innovative practice. We anticipate the network will include a range of organisations, including building-based organisations, touring and commissioning companies, development and support organisations, venues and organisations working through creative technology
- **Geographical spread** We want to support a network of RFOs that has the capacity and reach to support the development of the arts, screen and creative industries and which engages people across the whole of Scotland
- **Financial health** We will fund organisations which are in different positions regarding financial health, but we will ensure that there is an appropriate balance across the network

With finite resources, we will be unable to support all applications which have been assessed as fundable, nor support every recommended organisation at the level requested.

As we will still be awaiting budget clarity from the Scottish Government at this stage, we will consider a number of financial scenarios as part of developing a balanced network. As a conclusion to this stage, the final network and proposed grant amounts will be recommended to the Board for approval, once budget certainty has been provided.

Stage 5: Approval by Creative Scotland's Board

This stage involves the Creative Scotland Board. A full list of applications and the finalised list of recommended awards from Stage 4 will be considered by the Board and a final list of successful applicants will be decided. Applicants will be notified of the Board's decision by email as soon as possible, following the announcement of the draft Scottish Government budget for 2018/19 onward which we anticipate will be between October – December 2017.

Stage 6: Announcement of decisions and awards process

All applicants will be notified by email to the named applicant/lead on the application form.

For those applications that are successful, any decision to offer funding will be conditional and subject to:

- Discussion and finalisation of a detailed contract, called a Funding Agreement, which may include specific conditions. Funding Agreements will agree expectations and define the measures of success.
- In some cases where an organisation has been successful in applying for funding but a high level of risk in an aspect of their application has been identified (e.g. because of the need to secure matching finance, the availability of appropriate managerial or artistic skills etc.), we will use the Funding Agreement to define how we will work with that organisation to mitigate, minimise or remove the identified risk.
- For consortia, a signed partnership agreement will be required. It is one of our standard terms and conditions of funding that any organisation with which we have a Funding Agreement cannot subcontract any of the agreed activities/work to other organisations without our prior written agreement. If we award funding to a lead organisation wishing to work with partner organisations, we must approve a partnership agreement between the lead organisation and the other partners involved in the project. If you are successful we will provide broad guidance on what your partnership agreement should include, but we recommend that any partnerships seek their own legal advice, if necessary

We anticipate that Agreements will be negotiated between January and March 2018 and come into effect from 1 April 2018 with the first payment being released to successful applicants in mid-April 2018. Agreements will then be renewed annually and will be contingent upon Creative Scotland's available budget. You will be assigned a Lead Officer, who will be your contact point for the duration of the funding period.

For those eligible applications that are not successful, we will provide an explanation of why you have been unsuccessful in the email informing you of the Board's decision. You will also have the option to:

- See the individual assessment of your application and
- · Request a feedback meeting with Creative Scotland staff

Section 6: Further advice and information

If you have any questions regarding this Guidance or the application process, you can refer to the **FAQs section** on our website, which will be updated regularly throughout the application stage of the RFO process.

We will also be running a series of information sessions during the period December 2016 – January 2017, providing an opportunity for potential applicants to find out more about the Regular Funding process. If, having read the guidance, you want to find out more about Regular Funding, we would encourage you to attend one of these events. For more details of the dates and locations, and to sign up, please visit the Creative Scotland website.

If you have any general enquiries about the application process, Guidance or Application Form, please contact our Enquiries Service:

Email: enquiries@creativescotland.com

Telephone: **0845 603 6000**

Lines are open 10am-12pm and 2-4pm, Mon – Fri, and voicemail outwith these hours. If you want us to call you back, then send us a message with your number and we'll arrange a time to call you.

Web: You can send us a message via the Creative Scotland website

Twitter: Get in touch **y** @creativescots

Facebook: We are at www.facebook.com/CreativeScotland

If you are a deaf BSL user, you can access our services with the Contact Scotland-BSL programme. Go to **www.contactscotland-bsl.org/public** for more information

Section 7: Complaints procedure

If you are not happy with the way we dealt with your application, you can access a copy of our **complaints procedure on our website**.

Please note that you can only complain if you believe we have not followed our published process when dealing with your application. You cannot use the complaints procedure to appeal against the decision.

Section 8: Freedom of Information (FOI)

Creative Scotland is committed to being as open as possible. We believe that the public has a right to know how we spend public funds and how we make our funding decisions. You can see details of our FOI policy, **here**.

We are listed as a public authority under the Freedom of Information Act 2000. By law, we may have to provide your application documents and information about our assessment to any member of the public who asks to see them under the Freedom of Information Act 2000.

We may not release those parts of the documents which are covered by one or more of the exemptions under the Act. Please see the Freedom of Information website at **www.foi.gov.uk** for information about freedom of information generally and the exemptions.

We will not release any information about applications during the assessment period, as this may interfere with the decision-making process.

Section 9: State Aid

State Aid rules are set by the European Commission (EC) for all member states. Ignoring the rules can lead to the EC viewing the aid as unlawful and possibly subject to repayment by the aid recipient. All of Creative Scotland's income originates from public funds (Scottish Government and National Lottery) and can therefore potentially be State Aid. Creative Scotland therefore must be mindful of the State Aid regulations before awarding any funding or making any commitments relating to payments.

Further details are available on the Scottish Government website here.